

# FINANCING OPTIONS OVERVIEW

*Financing is a crucial element in any business plan. We can connect you with a wide range of flexible programs and resources to help fund your venture.*

| Criteria                  | ACOA Seed Capital Program   | Futurpreneur Canada (FC)   | Business Development Bank of Canada (BDC)   |
|---------------------------|---|--|---|
| <b>Eligibility</b>        | Start-ups or operating <12 months, age 18+<br><br>Expansions, ages 18 – 34                  | Start-ups or operating <12 months, ages 18 – 34  | Start-ups or operating <12 months, ages 18 – 39   |
| <b>Minimum loan</b>       | \$3,000   | \$5,000  | \$10,000 in conjunction with FC<br><br>\$15,000 if BDC only   |
| <b>Maximum loan</b>       | \$20,000  | \$15,000   | \$30,000 in conjunction with FC<br><br>\$45,000 if BDC only   |
| <b>Security</b>           | Promissory note signed by all applicants  | Promissory note signed by all applicants   | Promissory note signed by all applicants in conjunction with FC<br><br>Assessed case-by-base if BDC only  |
| <b>Interest rate</b>      | Prime + 2%, fixed   | Prime + 3%, fixed  | BDC base rate + 5%  |
| <b>Amortization</b>       | 24 – 60 months  | 60 months  | 60 months   |
| <b>Repayment</b>          | Principal & interest due one month after disbursement<br><br>No penalty for early repayment | Interest only payments for first 12 months; principal repayments beginning in 13 <sup>th</sup> month<br><br>No penalty for early repayment | Interest only payments for first 12 months; principal repayments beginning in 13 <sup>th</sup> month<br><br>Ability to repay 15% annually without penalty |
| <b>Owner's investment</b> | Not required  | Not required   | Minimum 10% of total project  |
| <b>Ownership</b>          | 51% of the business   | 51% of the business  | 51% of the business   |

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|-----------------------|--|---|--|
| <b>Location</b>       | Halifax, Dartmouth & Bedford   | Halifax, Dartmouth & Bedford<br><br>Atlantic-wide, if no community partner exists   | Halifax, Dartmouth & Bedford   |
| <b>Training</b>       | Core business skills training, assessed case-by-case   | Not available   | Not available  |
| <b>Mentoring</b>      | Not available  | Ment-2-Be Program as a condition of funding for first two years   | Not available  |
| <b>Fees</b>           | N/A  | \$50 admin fee<br><br>\$15/month program fee, included in monthly payment   | \$50 processing fee, deducted from initial loan disbursement   |
| <b>Business types</b> | Most full time, year round businesses eligible, including franchises   | Most full time, year round businesses eligible, including franchises & purchases of existing businesses   | Most full time, year round businesses eligible, including franchises   |
| <b>Exclusions</b>     | Multi-level marketing businesses; debt refinancing; real estate purchases; vehicle purchases; businesses generating more than 50% of revenues from the sale of alcohol | Multi-level marketing businesses; debt refinancing; real estate purchases; businesses generating more than 50% of revenues from the sale of alcohol | Multi-level marketing businesses; debt refinancing; businesses generating more than 50% of revenues from the sale of alcohol |

*Get in touch with a CEED expert and let us help you find your custom financing solution.*

*For more information on, please contact John Beaton at [jbeaton@ceed.ca](mailto:jbeaton@ceed.ca) or call 902.407.7403*